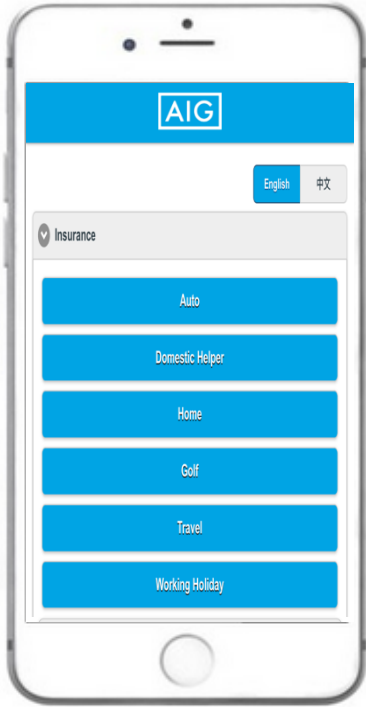




2017 M-Dollar Incentive Program

From 1 December 2016 to 30 November 2017



1 For every NEW motor policy issued in MOTIS, you will receive HK\$50 cash

2 For all NEW policies issued in MOTIS (Including Travel, Home, Domestic Helper, Working Holiday and Golf) , you will receive incentives based on the following production levels:

Total M-Dollars	Cash Incentive (HK\$)
10,000 - 20,000	3% of M-Dollars
20,001 - 50,000	4% of M-Dollars
50,001 - 100,000	5% of M-Dollars
> 100,000	8% of M-Dollars

Each HK\$1 gross premium = 1 M-Dollar

Example : Agent Chan Tai King

1 Dec 16 to 30 Nov 17	New Policies	M-Dollars
Motor	58	-
Travel	-	22,868
Golf	-	13,788
Home	-	18,258

Incentive Calculation

1 Total Policies (58)
x HK\$50 = **HK\$2,900**

2 Total M-Dollars (54,914)
x 5% = **HK\$2,746**

Total Cash Incentive : HK\$5,646

Check your M-Dollars in MOTIS



Welcome

Mobile Travel Insurance Service

Your current M-dollars : 861 (16/11)

Travel:M-Dollars Program 2016

Terms and Conditions

1. M-Dollar Incentive Program (MIP) is open to all registered AIA agents with AIG
2. MIP is applicable to only new business processed via MOTIS during 1 Dec 2016 and 30 Nov 17
3. MIP will not apply to policies subsequently cancelled after issuance. If cancellation happens after incentive has been paid, AIG will seek recovery of the incentive paid
4. Incentive will be paid only after 30 Nov 2017 and the incentive is not non-transferable or exchangeable for other gifts or items
5. No incentive will be paid to terminated agents
6. AIG reserves the right and discretion to amend, withdraw or void any of the terms and conditions and/or incentives of this program without prior notice
7. The decision of AIG regarding any matters or disputes relating to MIP is final

MOTIS login : www.aig.com.hk/MOTIS

If you haven't signed up for MOTIS, call 3666 7022 or 3666-7033 to enquire now!